



RIKEN KEIKI



Financial Results for the Six Months Ended September 30, 2024

November 2024

RIKEN KEIKI Co., Ltd.

Securities Code:7734

Disclaimer

The forecasts and estimates shown in this document are dependent on a variety of assumptions and economic conditions. Plans and figures depicting the future do not imply a guarantee of actual outcomes.

Management Philosophy

We are a pioneer in creating **safe working environments for workers.**

Medium-Term Management Vision

In response to sustainable social and customer needs such as for the IoT and decarbonization, the RIKEN KEIKI Group will develop new technologies and expand overseas markets to aim for a global company that achieves sustainable growth by utilizing the power of 'people' and 'technology'

History

1939

Established to commercialize optical interferometric combustible gas detectors designed by the Institute of Physical and Chemical Research (RIKEN)

1961

Listed on the Second Section of the Tokyo Stock Exchange

1972

Establishes RIKEN KEIKI NARA MFG. Co., Ltd.

1995

Listed on the First Section of the Tokyo Stock Exchange



2009

Establishes RIKEN KEIKI COMMERCIAL (SHANGHAI) CO., LTD. as a subsidiary in China

2015

Opens a new development center (Kasukabe-shi, Saitama, Japan)



2008

Launches flagship portable-type gas detector GX-2009
Launches fixed-type gas detector GD-70D for semiconductor plants

2017

Makes RKI INSTRUMENTS, INC. (USA) a subsidiary

2018

Makes R K INSTRUMENTS (S) PTE LTD (Singapore) a subsidiary

2019

Launches portable-type gas detector GX-3R/GX-3R Pro series

2020

Completes construction of a new production center (Kasukabe-shi, Saitama, Japan)



FY2023 Sales
45.5 billion yen



■ Net Sales

(Millions of yen)



Our Products (FY2023)

Industrial gas detection and alarm equipment

Providing more than 100 different products to cater to customer needs

Portable-type

For personal safety management and gas leakage point detection, etc.



31.5%

2.6%

Other measurement devices

Surface analysis of electronic materials and gas calorimeters

Fixed-type

Continuous monitoring of gas leaks in equipment and facilities



65.9%

Percentage of sales by customer industry

Others

(including machinery, steel, and automobiles)

29%

Electrical & Semiconductor

43%

Shipping

6%

Gas

9%

Petrochemical

11%

Use of our products

* Figures are rounded off to the nearest whole number, so the total percentage may not add up to 100%.

Contributing to creating safe working environments



Monitoring of toxic gases

Semiconductor, liquid crystal, petroleum refining, petrochemical and chemical plants



Prevention of gas explosions

Petrochemical plants, LNG/LPG receiving terminals, tankers, printing plants, etc.



Prevention of oxygen deficiency

Sewage treatment plants, manhole work, paper and pulp mills, steel mills, etc.



Others

Surface analysis of electronic materials, substance analysis by X-ray, etc.



FINANCIAL RESULTS

FY2024 First Half

Summary of Operating Results

- Although sales to the domestic semiconductor industry and to China remained weak, net sales increased by 5% year-on-year due to strong performance in other industries and regions.
- Operating profit decreased by 6% year-on-year due to rising personnel costs, etc.

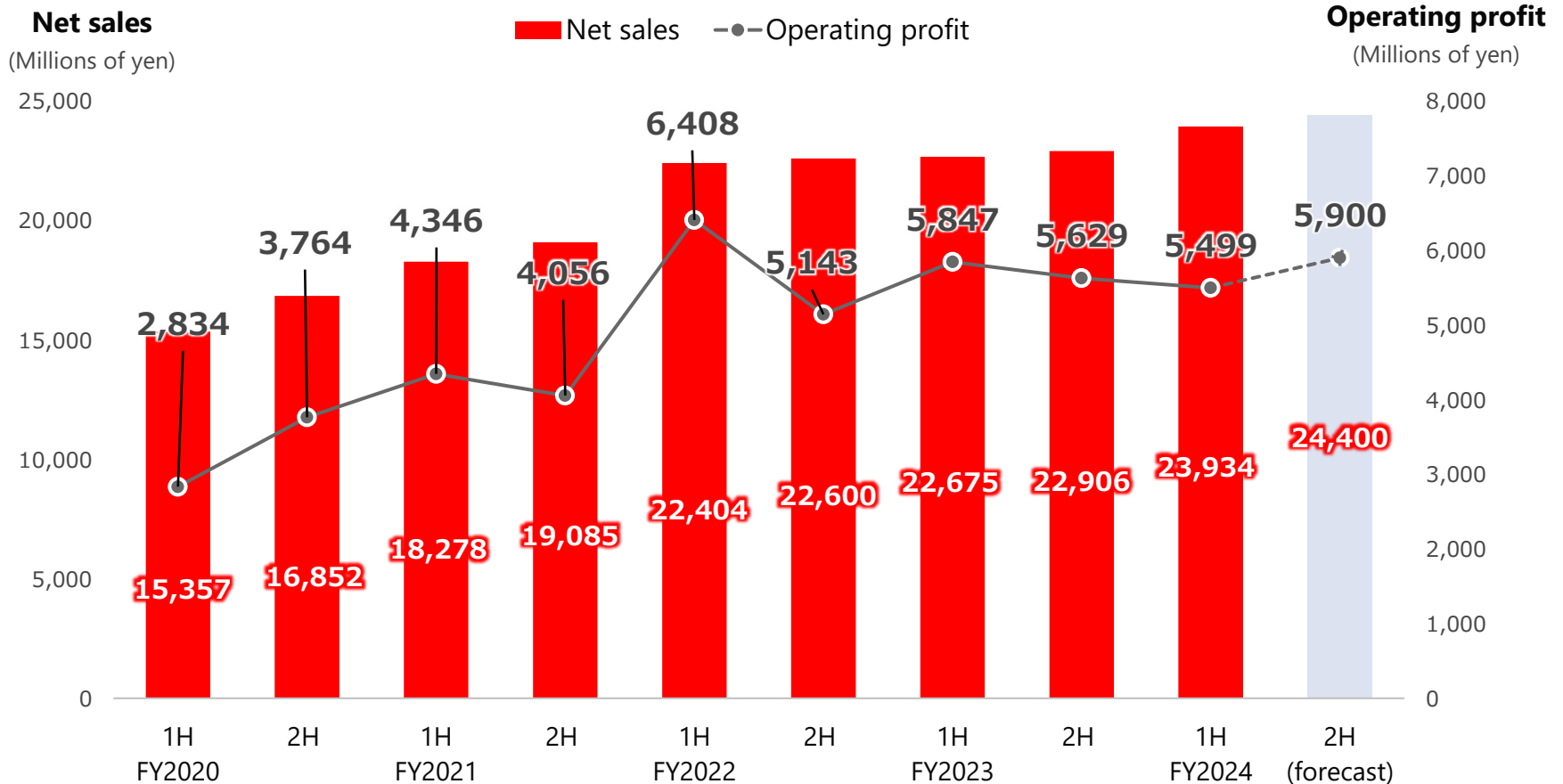
(Millions of yen, unless otherwise stated)

	FY2023	FY2024			
	1H results	1H results	Y on Y	1H forecast	Achievement rate
Net sales	22,675	23,934	105.6%	23,600	101.4%
Operating profit	5,847	5,499	94.0%	5,900	93.2%
Operating profit margin	25.8%	23.0%	89.1%	25.0%	91.9%
Ordinary profit	6,456	5,170	80.1%	6,150	84.1%
Net profit	4,548	3,583	78.8%	4,600	77.9%
Earnings per share -Basic- (Yen)	97.66 ※	76.93	78.8%	98.77	77.9%
Dividend per share (Yen)	20 ※	20	100%	-	-

※On April 1, 2024, the Company conducted a 2-for-1 stock split of its common stock. Basic earnings per share and annual dividends per share are calculated on the assumption that the stock split had been conducted at the beginning of the previous fiscal year.

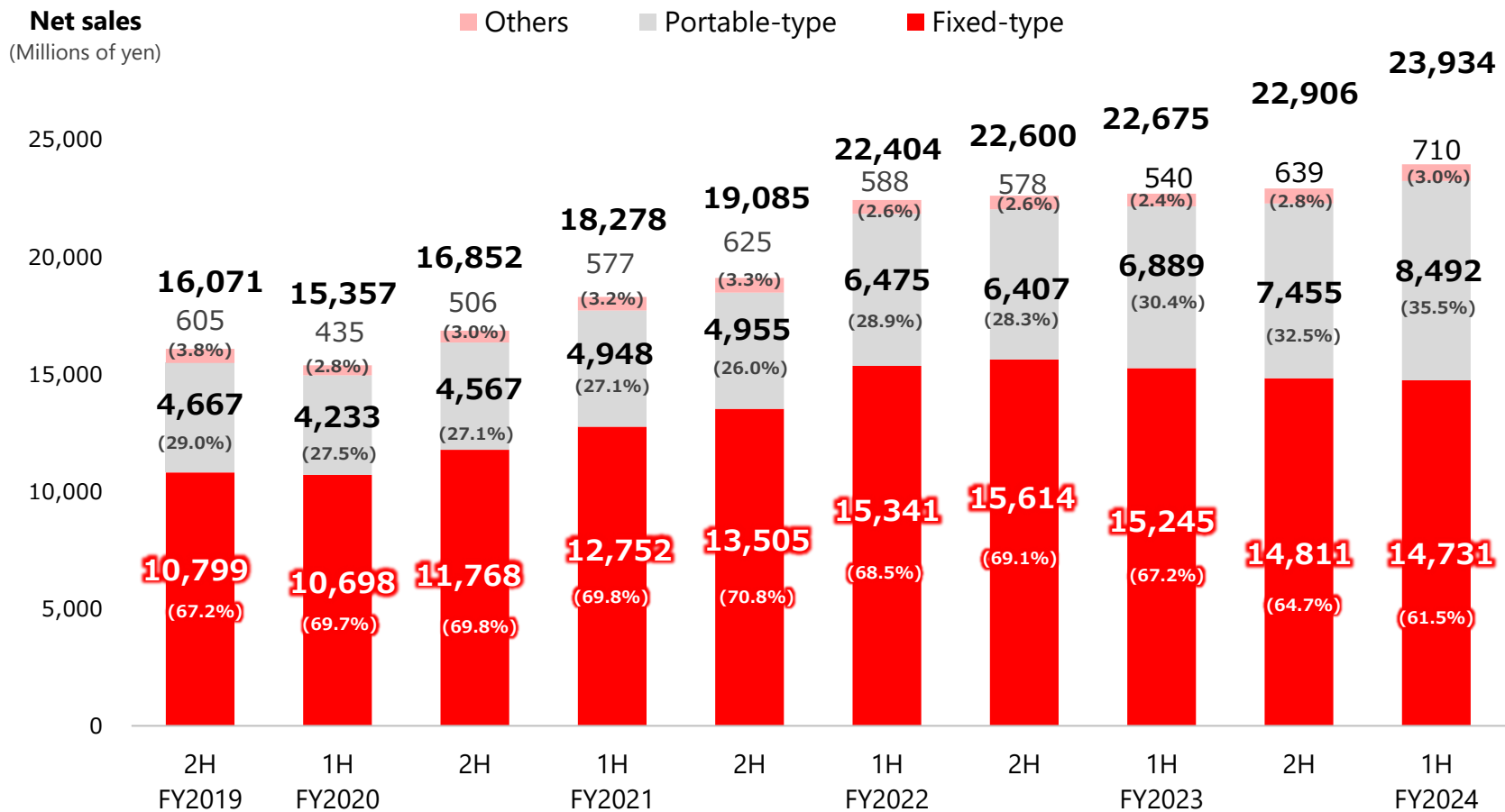
Net Sales and Profit/Loss

- Net sales increased slightly compared to the 2H of FY2023 because sales in North America and Europe were strong, although sales in China and other parts of Asia remained weak.



Sales by Device Type

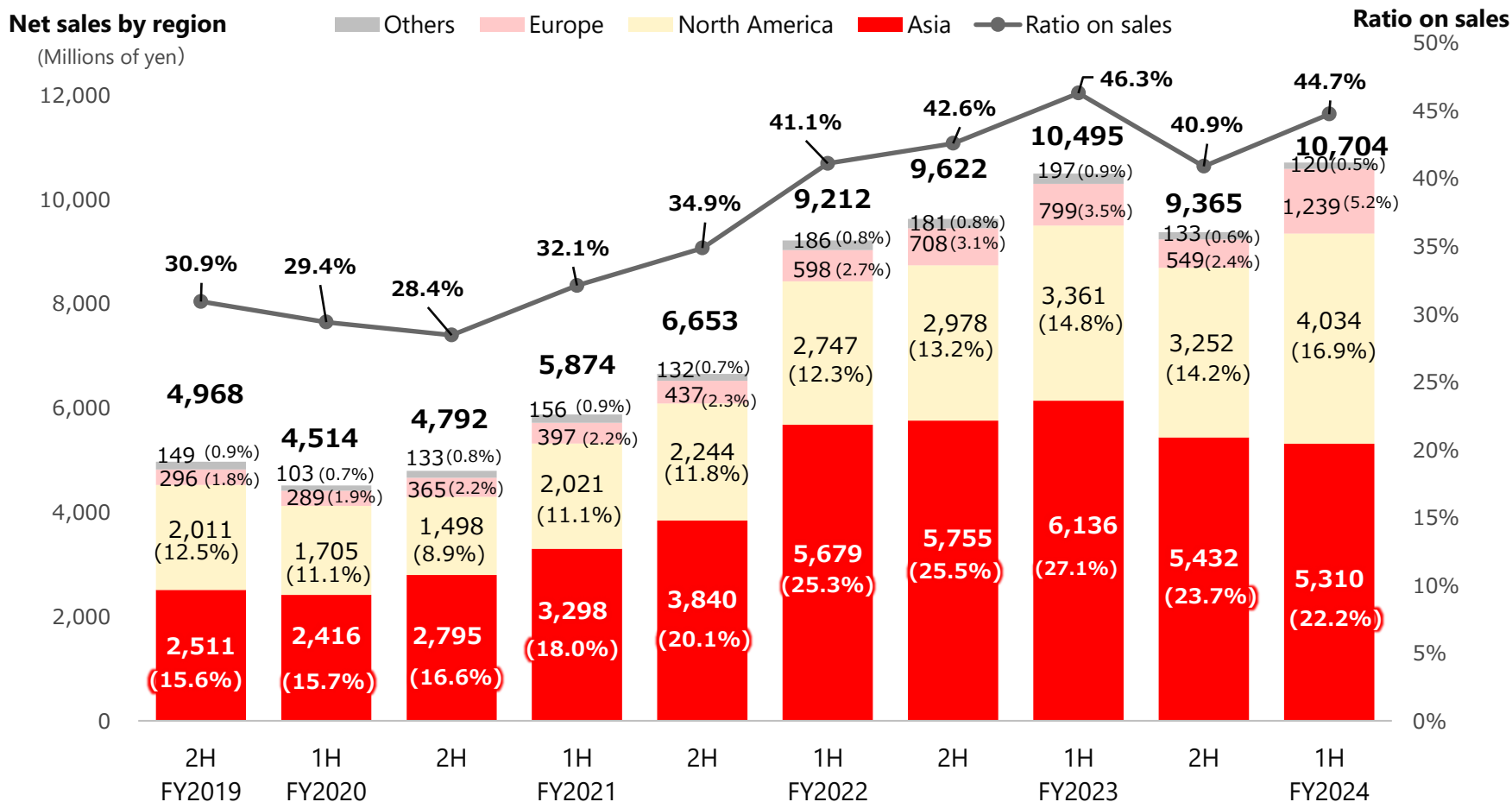
- Sales of fixed-type detectors were weak due to the slow recovery of the domestic semiconductor industry and the sluggish Chinese market.
- Sales of portable-type detectors increased steadily due to strong sales in North America.



* The total ratio may not amount to 100% due to rounding.

Overseas Sales by Region

- Sales in Asia have weakened due to the sluggish Chinese market, such as semiconductor and lithium-ion industries.
- Sales in North America increased compared to the 2H of FY2023 due to strong sales of portable-type detectors.



* The total ratio may not amount to 100% due to rounding.

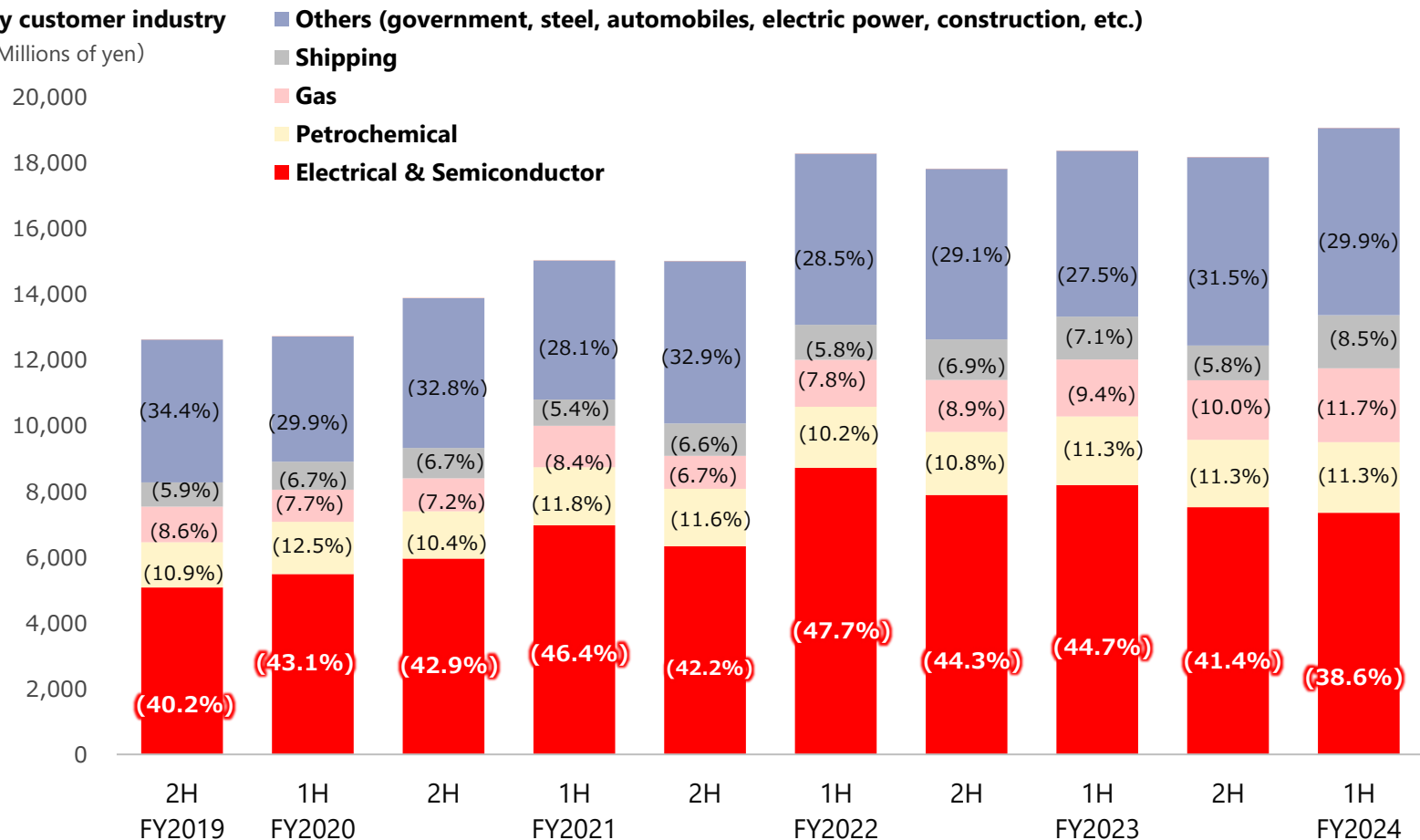
Sales by Customer Industry (Non-consolidated)



- Sales ratio of semiconductor industry declined due to delays in capital investment. However, there were signs of a recovery in sales from the latter part of the 1H of FY2024. We expect the semiconductor industry to recover after the beginning of the next year.

Sales by customer industry

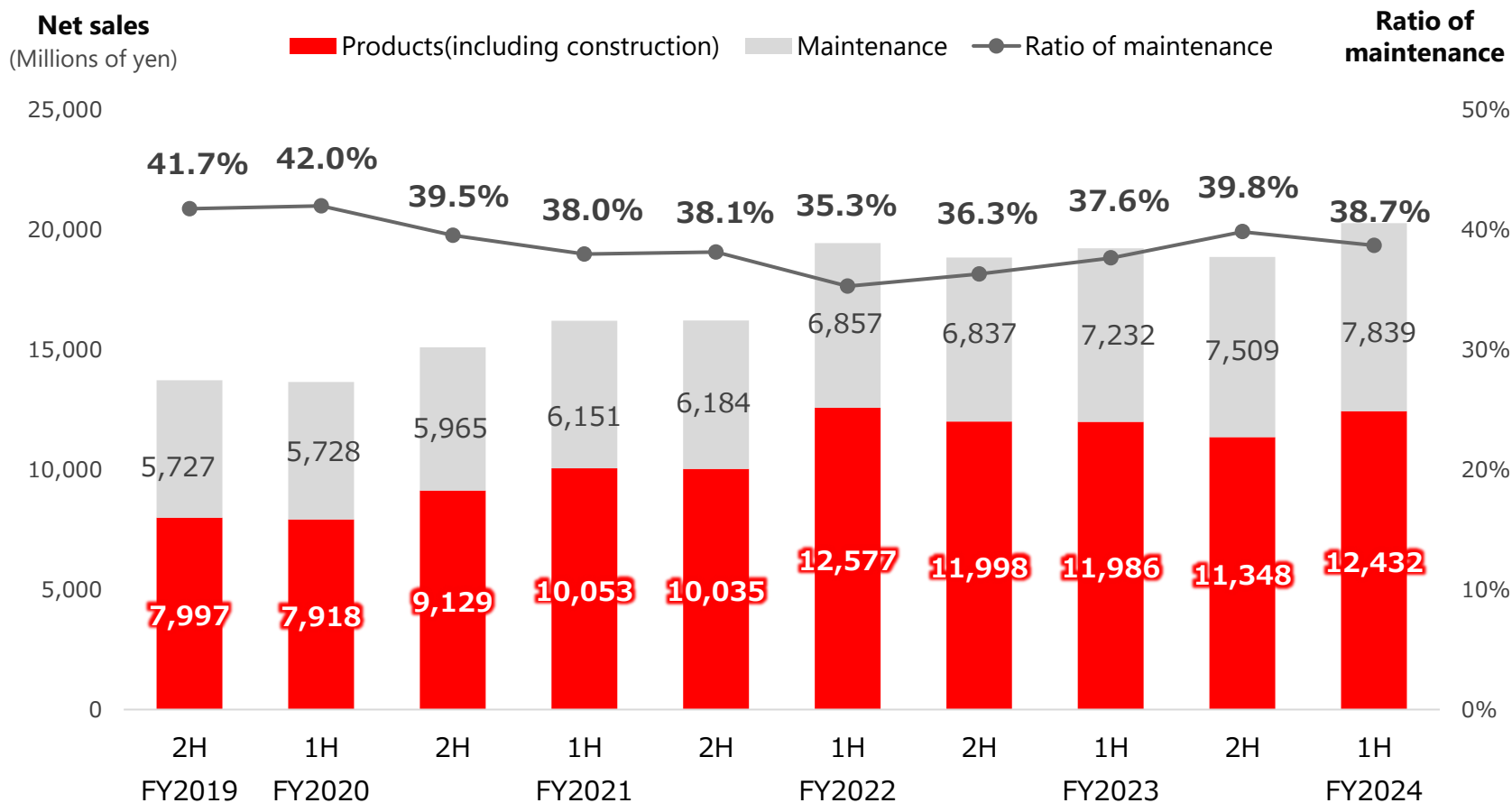
(Millions of yen)



Sales Ratio of Products and Maintenance (Non-Consolidated)



- Product sales increased due to growth in sales of portable-type detectors and domestic construction work.
- Ratio of maintenance remained firm, and the amount increased slightly.



* The total ratio may not amount to 100% due to rounding.